



DEPARTMENT OF THE ARMY
US ARMY CONTRACTING AGENCY SOUTHERN REGION HEADQUARTERS
1301 ANDERSON WAY SW.
BUILDING 130
FT McPHERSON, GA 30330-1096

REPLY TO
ATTENTION OF

SFCA-SR

11 January 2005

MEMORANDUM FOR Directors of Contracting

SUBJECT: FY 2006 Small and Disadvantaged Business Utilization (SADBU)
Performance Improvement Targets

1. Many thanks for the support you gave to the SADBU Program during FY 2005. As a result of your efforts, the ACA Southern Region exceeded our targets in the areas of small disadvantaged and historically underutilized business zone (HUBZone) concerns and historically black colleges/minority institutions/tribal colleges. We were very close to achieving the assigned targets for small, women-owned, and service-disabled veteran-owned small business (SDVOSB) concerns. The following depicts our status as of 15 December 2005.

Small Business Category	FY 2005 \$	FY 2005 Target %	FY 2005 Actual %	FY 2006 Target %
	3,841,989,350			
Small Business	1,751,852,038	46.0	45.6	48.0
Small Disadvantaged	714,064,931	17.4	18.6	20.0
Women-Owned	331,379,116	9.0	8.6	9.5
HUBZone	283,763,291	6.0	7.4	6.3
SDVOSB	106,002,011	3.0	2.8	3.1
	17,942,199			
HBCU/MI/Tribal-Owned	9,864,256	28.0	55.0	30.0

2. Your assigned SADBU performance improvement targets for FY 2006 are enclosed. As you can see, our assigned targets are higher than FY 2005. Your support for FY 2006 is very much needed and expected. Please use all tools available to achieve our targets. I especially want to call your attention to the authority to use SDVOSB set-asides and to make sole source awards to SDVOSBs.

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3. Please address any questions to Ms. Lenneia Jennings, DSN 367-2790, Commercial 404-464-2790, e-mail lenneia.jennings@forscom.army.mil.



Encl
as

CAROL E. LOWMAN
Director
Army Contracting Agency, Southern Region
Principal Assistant Responsible for Contracting

ACA SOUTHERN REGION
FY 2006
SADBU PERFORMANCE IMPROVEMENT TARGETS

INSTALLATION	SMALL BUSINESS*	HURZONE SMALL BUSINESS*	SMALL DISADVANTAGED BUSINESS*	WOMEN-OWNED SMALL BUSINESS*	SERVICE DISABLED VETERAN-OWNED SMALL BUSINESS*	HISTORICALLY BLACK COLLEGES/ MINORITY INSTITUTIONS/ TRIBAL COLLEGES**
BENNING	41.4%	6.3%	15.0%	9.5%	3.1%	30.0%
BLISS	68.0%	6.3%	32.0%	9.5%	3.1%	30.0%
BRAGG	45.9%	6.3%	7.0%	9.5%	3.1%	30.0%
CAMPBELL	62.1%	6.3%	24.0%	9.5%	3.1%	30.0%
GORDON	37.6%	6.3%	23.0%	9.5%	3.1%	30.0%
HOOD	55.0%	6.3%	24.0%	9.5%	3.1%	30.0%
IRWIN	25.7%	6.3%	5.3%	9.5%	3.1%	30.0%
JACKSON	75.0%	6.3%	45.0%	9.5%	3.1%	30.0%
KNOX	22.3%	6.3%	5.0%	9.5%	3.1%	30.0%
POLK	40.0%	6.3%	15.0%	9.5%	3.1%	30.0%
POM	85.0%	6.3%	20.0%	9.5%	3.1%	30.0%
RUCKER	30.0%	6.3%	7.5%	9.5%	3.1%	30.0%
SILL	75.0%	6.3%	17.4%	9.5%	3.1%	30.0%
SRCC-E	50.0%	6.3%	35.0%	9.5%	3.1%	30.0%
SRCC-W	70.0%	6.3%	25.0%	9.5%	3.1%	30.0%
STEWART	70.0%	6.3%	12.5%	9.5%	3.1%	30.0%
WHITE SANDS	45.0%	6.3%	25.0%	9.5%	3.1%	30.0%
YUMA	45.0%	6.3%	10.5%	9.5%	3.1%	30.0%
ACASR	48.0%	6.3%	20.0%	9.5%	3.1%	30.0%

*Targets are expressed as a percentage of total awards to U.S. business concerns.

**Targets are expressed as a percentage of total awards to higher educational institutions.